

# 2010-11 Regional Targeted Occupations List

Sorted by Occupational Title

Workforce Region 18 - Manatee and Sarasota Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
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- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$20.07/hour and Entry Wage of \$12.81/hour

SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2009 Hourly Wage		FLDOE	Data
			Percent		Openings	Mean		
			Growth				Code	
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132011	HSHW	Accountants and Auditors	2.51	113	28.38	17.77	4	R
113011	HSHW	Administrative Services Managers*	2.22	11	40.97	27.38	4	R
413011	HSHW	Advertising Sales Agents*	1.75	14	21.80	13.80	3	R
173011	HSHW	Architectural and Civil Drafters	3.23	18	20.50	13.36	3	R
274011		Audio and Video Equipment Technicians	2.76	235	17.93	12.16	4	S
493021	HSHW	Automotive Body and Related Repairers*	2.11	10	20.21	16.84	3	R
493023		Automotive Service Technicians and Mechanics	2.74	71	19.42	11.58	3	R
433031		Bookkeeping, Accounting, and Auditing Clerks	2.33	167	16.11	11.66	4	R
472021		Brickmasons and Blockmasons*	3.07	25	18.55	13.38	3	R
274012		Broadcast Technicians	2.04	157	19.76	11.60	4	S
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists*	2.84	20	20.60	17.29	3	R
533021		Bus Drivers, Transit and Intercity	NR	NR	NR	NR	3	R
131199	HSHW	Business Operations Specialists, All Other	3.39	84	27.27	16.23	4	R
517011		Cabinetmakers and Bench Carpenters*	2.78	16	20.03	13.98	3	R
292031		Cardiovascular Technologists and Technicians	2.57	193	19.58	11.53	3	S
472031		Carpenters*	2.46	111	19.74	12.02	3	R
472051		Cement Masons and Concrete Finishers*	3.00	576	15.67	11.35	3	S
351011	HSHW	Chefs and Head Cooks	1.87	206	23.07	14.78	3	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	3.04	22	27.74	18.46	3	R
272022	HSHW	Coaches and Scouts	2.07	20	22.24	13.18	4	R
131072	HSHW	Compensation, Benefits, and Job Analysis Specialists*	2.12	166	24.67	16.60	4	S
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	2.01	11	22.92	15.80	3	R
151021	HSHW	Computer Programmers*	0.67	15	32.27	21.83	3	R
151031	HSHW	Computer Software Engineers, Applications*	5.18	21	33.10	21.68	4	R
151041		Computer Support Specialists*	1.92	30	19.44	13.44	3	R
151051	HSHW	Computer Systems Analysts*	3.52	27	31.14	23.10	4	R
474011	HSHW	Construction and Building Inspectors	2.15	295	25.55	18.15	3	S
119021	HSHW	Construction Managers*	2.64	47	41.45	30.51	4	R
333012	HSHW	Correctional Officers and Jailers*	NR	NR	NR	NR	3	R
131051	HSHW	Cost Estimators*	3.78	27	26.39	15.58	4	R
151061	HSHW	Database Administrators	2.80	229	32.60	21.13	4	S
319091		Dental Assistants*	3.71	37	16.74	12.89	3	R
292021	HSHW	Dental Hygienists	3.74	22	31.42	25.17	4	R
333021	HSHW	Detectives and Criminal Investigators	2.13	314	30.48	20.91	3	S
472081		Drywall and Ceiling Tile Installers*	2.46	290	16.13	11.94	3	S
499051	HSHW	Electrical Power-Line Installers and Repairers	2.06	246	24.09	15.69	3	S
472111		Electricians*	2.42	50	18.95	15.30	3	R
492094	HSHW	Electronics Repairers, Commercial and Industrial Equip.*	NR	NR	27.70	18.18	3	R
131071	HSHW	Employment, Recruitment, and Placement Specialists*	2.45	22	21.61	14.30	4	R
436011		Executive Secretaries and Administrative Assistants	2.30	141	18.57	13.47	3	R

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2009 Hourly Wage		FLDOE	Data
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132051	HSHW	Financial Analysts	2.57	253	33.31	20.74	4	S
113031	HSHW	Financial Managers	1.58	17	50.75	25.95	4	R
332011	HSHW	Fire Fighters*	NR	NR	20.60	14.47	3	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers*	2.43	82	28.64	20.15	4	R
351012		First-Line Superv. of Food Preparation & Serving Workers	2.92	56	15.99	11.28	3	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers*	2.86	16	19.30	13.35	3	R
371012	HSHW	First-Line Superv. of Landscaping and Groundskeeping*	2.66	22	24.97	16.04	3	R
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators*	2.33	15	24.07	17.39	3	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.96	32	28.70	19.58	3	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.74	105	21.81	14.08	4	R
511011	HSHW	First-Line Superv. of Production and Operating Workers*	1.23	23	25.94	16.55	3	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers*	1.70	31	35.08	21.42	4	R
391021		First-Line Supervisors of Personal Service Workers*	1.90	25	19.32	13.11	3	R
411011	HSHW	First-Line Supervisors of Retail Sales Workers	1.87	143	20.96	13.05	3	R
119051	HSHW	Food Service Managers	2.99	37	26.54	17.38	4	R
111021	HSHW	General and Operations Managers*	1.24	58	45.76	27.16	4	R
472121		Glaziers*	2.64	159	16.67	11.89	3	S
271024	HSHW	Graphic Designers*	2.13	26	20.77	15.11	4	R
292099		Health Technologists and Technicians, All Other	2.26	155	18.46	12.81	3	S
319099		Healthcare Support Workers, All Other	2.99	17	13.50	11.13	3	R
499021		Heating, A.C., and Refrigeration Mechanics and Installers*	2.73	29	18.67	13.61	3	R
499031		Home Appliance Repairers		19	18.25	13.50	3	L
434161		Human Resources Assistants, Exc. Payroll*	2.62	11	15.98	12.82	3	R
499041		Industrial Machinery Mechanics	2.92	14	18.33	14.09	3	R
537051		Industrial Truck and Tractor Operators*	0.70	642	13.70	10.31	3	S
259031	HSHW	Instructional Coordinators	2.47	261	25.89	15.71	4	S
413021	HSHW	Insurance Sales Agents	2.65	64	26.54	14.18	3	R
132053	HSHW	Insurance Underwriters	1.86	11	26.20	16.38	3	R
271025	HSHW	Interior Designers*	NR	NR	26.60	16.23	4	R
519071		Jewelers and Precious Stone and Metal Workers	NR	NR	18.51	15.50	3	R
436012		Legal Secretaries	2.87	20	17.33	13.90	3	R
292061		Licensed Practical and Licensed Vocational Nurses*	2.68	134	19.29	15.15	3	R
132072	HSHW	Loan Officers	1.79	19	29.54	17.44	4	R
499042		Maintenance and Repair Workers, General*	2.07	64	15.42	10.77	3	R
112021	HSHW	Marketing Managers*	1.92	234	53.02	27.77	4	S
292012		Medical and Clinical Laboratory Technicians	NR	NR	16.78	11.44	4	R
292011	HSHW	Medical and Clinical Laboratory Technologists	NR	NR	26.05	21.45	4	R
119111	HSHW	Medical and Health Services Managers	2.43	14	44.00	29.42	4	R
319092		Medical Assistants	3.84	49	14.44	11.06	3	R
292071		Medical Records and Health Information Technicians	2.27	24	14.71	11.01	4	R

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436013		Medical Secretaries	2.20	32	14.49	11.40	3	R
319094		Medical Transcriptionists	2.35	194	15.38	12.30	3	S
493042		Mobile Heavy Equipment Mechanics, Except Engines*	2.80	214	19.66	13.88	3	S
151071	HSHW	Network and Computer Systems Administrators	3.08	20	29.39	19.46	4	R
151081	HSHW	Network Systems and Data Communications Analysts*	5.54	29	30.03	18.88	3	R
312011	HSHW	Occupational Therapist Assistants		20	25.00	15.25	4	L
472073		Operating Engineers/Construction Equipment Operators*	2.93	37	15.19	11.56	3	R
472141		Painters, Construction and Maintenance*	3.06	65	13.88	10.99	3	R
232011		Paralegals and Legal Assistants	4.22	36	19.93	14.26	3	R
132052	HSHW	Personal Financial Advisors*	2.50	27	34.77	18.82	4	R
372021		Pest Control Workers	NR	NR	14.26	11.79	3	R
312021	HSHW	Physical Therapist Assistants	3.67	180	24.70	17.56	4	S
472151		Pipelayers*	2.11	190	15.58	12.15	3	S
472161		Plasterers and Stucco Masons*	3.41	12	16.37	12.92	3	R
472152		Plumbers, Pipefitters, and Steamfitters*	2.95	52	18.93	15.07	3	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.79	55	25.29	18.77	3	R
119141	HSHW	Property, Real Estate & Community Association Managers	1.24	25	31.27	16.92	4	R
273031	HSHW	Public Relations Specialists	2.62	18	25.93	18.94	4	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade*	1.38	15	22.42	16.63	4	R
292034	HSHW	Radiologic Technologists and Technicians*	2.38	16	26.18	19.76	3	R
419021	HSHW	Real Estate Brokers*	1.66	17	32.95	21.30	3	R
419022		Real Estate Sales Agents*	1.09	55	19.30	10.51	3	R
291111	HSHW	Registered Nurses	3.23	260	28.15	20.20	4	R
291126	HSHW	Respiratory Therapists	2.54	264	24.02	19.18	4	S
472181		Roofers*	3.37	23	15.46	12.35	3	R
112022	HSHW	Sales Managers*	2.18	22	59.40	35.54	4	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Products	NR	NR	NR	NR	3	R
414012	HSHW	Sales Representatives, Wholesale and Manufacturing, Other*	NR	NR	25.51	13.68	3	R
413031	HSHW	Securities and Financial Services Sales Agents*	0.76	22	26.89	15.47	4	R
492098		Security and Fire Alarm Systems Installers*	2.64	10	15.95	12.36	3	R
253021		Self-Enrichment Education Teachers*	2.21	434	18.60	10.42	3	S
472211		Sheet Metal Workers*	2.50	307	17.46	12.37	3	S
395094		Skin Care Specialists	4.90	18	17.30	12.87	3	R
211093		Social and Human Service Assistants		25	14.42	10.50	3	L
211011		Substance Abuse and Behavioral Disorder Counselors	2.78	172	19.62	12.23	3	S
292055		Surgical Technologists	3.21	13	17.91	15.71	3	R
173031		Surveying and Mapping Technicians	4.60	20	19.23	13.68	3	R
171022	HSHW	Surveyors*	2.50	167	28.74	16.57	4	S
259041		Teacher Assistants	1.74	1,495	13.94	10.54	3	S
533032		Truck Drivers, Heavy and Tractor-Trailer*	2.24	78	17.45	12.85	3	R

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251194	HSHW	Vocational Education Teachers, Postsecondary	2.96	371	24.10	14.48	3	S
518031	HSHW	Water and Liquid Waste Treatment Plant Operators	2.03	10	21.25	16.49	3	R
514121		Welders, Cutters, Solderers, and Brazers*	2.40	22	13.77	10.92	3	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

L = Requested by the Regional Workforce Board and approved by WFI. Local data are shown.

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.